

Fisher & Paykel HEALTHCARE

Interim Report 2010





# **Half Year Review**

Our consistent long term growth strategy again delivered strong results, with a 31% increase in net profit to NZ\$37 million for the six months ended 30 September 2009. In keeping with our growth strategy, we continued to expand our range of innovative products, further developed opportunities to serve additional patient groups and increased our international presence. Around the world an increasing number of healthcare providers are choosing to use our medical devices to assist in the care of their patients.

Operating revenue increased 18%, compared to the same period last year, to NZ\$251.4 million. This was a result of very strong revenue growth in our obstructive sleep apnea (OSA) product group, continuing strong demand for our respiratory products and favourable foreign exchange hedging results. Revenue which is recurring, from sales of consumables and accessories, was approximately 75% of our total operating revenue.

Our operating revenue is generated in a variety of currencies, with our products sold in more than 120 countries. United States dollars contributed 58% of operating revenue, Euros 23%, Australian dollars 7%, United Kingdom pounds 4%, New Zealand dollars 2%, and other currencies 6%.

Your directors have approved an interim dividend for the financial year ending 31 March 2010 of NZ 5.4 cents per ordinary share (2009: 5.4 cents), carrying full imputation credit. Non-resident shareholders will receive a supplementary dividend of NZ 0.953 cents per share. The interim dividend will be paid on 18 December 2009, with a record date of 9 December, and an ex-dividend date of 3 December for the ASX and 10 December for the NZSX.

Currency exchange rates continued to be very volatile. During the six months, the NZD:USD spot exchange rate ranged from 0.55 to 0.73 with an average spot rate of 0.64. Our hedging policy again served us well. We had in place at 30 September 2009 a mix of foreign exchange contracts and collar options, up to five years forward, with a face value of approximately NZ\$600 million. The US dollar and Euro instruments were at weighted average rates of approximately 0.52 US dollars and 0.44 Euros to the New Zealand dollar and are to protect the company from exchange rate volatility.

During the September-October period we monetised (closed out) US\$62 million of forward exchange contracts with maturity dates in the 2012 and 2013 financial years, with a cash benefit of NZ\$30 million being realised and applied to reduce bank debt. At 30 September 2009 we had monetised US\$11 million of forward exchange contracts with a cash benefit of NZ\$5.5 million.



#### **OPERATING REVENUE BY PRODUCT GROUP**

| US DOLLARS Six Months Ended 30 September Six Months Ended 30 September |                 |                 |                          |                 |                 |                         |
|--|-----------------|-----------------|--------------------------|-----------------|-----------------|-------------------------|
| Percentage<br>variation  | 2008<br>US\$000 | 2009<br>US\$000 | Product Group            | 2009<br>NZ\$000 | 2008<br>NZ\$000 | Percentage<br>variation |
| -8%  | 81,226          | 74,577          | Respiratory & acute care | 117,405         | 108,717         | +8%                     |
| +11%   | 68,041          | 75,658          | Obstructive sleep apnea  | 118,824         | 90,856          | +31%                    |
| +1%  | 149,267         | 150,235         | Core products subtotal   | 236,229         | 199,573         | +18%                    |
| -6%  | 10,302          | 9,638           | Distributed and other    | 15,157          | 13,698          | +11%                    |
| +0%  | \$159,569       | \$159,873       | Total                    | \$251,386       | \$213,271       | +18%                    |

### **RESPIRATORY & ACUTE CARE**

Our heated humidifier and respiratory care systems play an important role in improving patient care in the treatment of a variety of medical conditions which interfere with normal respiration. Warming and moistening of the gases delivered through mechanical ventilation or oxygen therapy helps to reproduce the normal functioning of the nose and upper airways and reduces airway moisture loss and the occurrence of adverse side effects.

Our products include humidifier controllers, chambers, breathing circuits which convey medical gases to and from the patient, interfaces, oxygen therapy systems and neonatal care devices. We also offer a humidification system which humidifies the cold, dry carbon dioxide gas which is used to inflate the patient's abdomen during laparoscopic surgery.

Demand for our respiratory and acute care devices continued to be strong during the six months and contributed to respiratory and acute care product group operating revenue of NZ\$117.4 million, up 8% on the same period last year. This growth was pleasing, as during the same period last year we delivered large back orders and substantial volumes for contracts in the United States.

We have previously outlined the opportunities we were pursuing to increase the number of patients our devices can assist, by expanding from our traditional intensive care ventilation market into non-invasive ventilation, oxygen therapy, humidity therapy, neonatal respiratory care and surgery. We continued to make very encouraging progress, with the proportion of our revenue derived from those new applications continuing to grow.

### **OBSTRUCTIVE SLEEP APNEA**

Most people with OSA do not realize that they have a condition which causes excessive daytime fatigue, is associated with cardiovascular disease and strokes, and is directly linked to hypertension. In fact, tens of millions of people worldwide who have untreated OSA stop breathing for short periods many times each night while they are asleep.

Continuous positive airway pressure, or CPAP, therapy is the most common treatment for OSA. CPAP therapy prevents the collapse and blockage of the airway during periods of deep sleep and is delivered using an air flow generator, humidifier, tubing and mask.

For our OSA product group, operating revenue grew 31% to NZ\$118.8 million for the six months, reflecting strong demand for new premium flow generators and masks introduced over the past year.

Our new SleepStyle flow generators are able to collect data during treatment onto a removable USB SmartStick flash memory device which may be conveniently reviewed by the patient's physician without the need for any special card reading hardware. The ability to provide efficacy reporting and removable media has opened up a significant new product category for us and allows us to address a much larger market opportunity. We have also recently expanded our Zest nasal mask range with the introduction of the Zest Petite and Zest Plus masks.

### **INTERNATIONAL SALES**

North America generated 47% of our operating revenue for the half year, with Europe contributing 31% and Asia/ Pacific and Other 22%.

This year we have established new distribution and clinical sales support centres in Japan and Canada and we have continued to expand our other international sales, marketing and operations teams to increase our geographical coverage and to support ongoing growth. We have our own sales offices or sales support staff located in 30 countries.

#### RESEARCH AND DEVELOPMENT

Investment in research and development continues to be fundamental to increasing our opportunities for growth and to ensuring that we can offer devices which can improve patient care and outcomes.

Our research and development expenditure grew 23% compared with the same period last year to NZ\$16.3 million, representing 6.5% of operating revenue. We have already introduced a number of new products this year and have a substantial new product pipeline under development, which includes additional masks and breathing system consumables. Over the next few months we expect to begin introduction of our new flow generator range into the OSA market.

#### **OUTLOOK**

We will be continuing to expand our R&D, sales, distribution and manufacturing operations and for the remainder of the 2010 financial year we expect continuing growth in demand for our products.

**GARY PAYKEL** 

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Chairman

**MICHAEL DANIELL** 

Managing Director and Chief Executive Officer

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### **Accountants' Report**

To the shareholders of Fisher & Paykel Healthcare Corporation Limited

We have reviewed the interim consolidated financial statements on pages 6 to 18. The interim consolidated financial statements provide information about the past financial performance and cash flows of the Group, comprising Fisher & Paykel Healthcare Corporation Limited and its subsidiaries, for the six months ended 30 September 2009 and its financial position as at that date. This information is stated in accordance with the accounting policies set out on page 10.

### Directors' responsibilities

The Company's Directors are responsible for the preparation and presentation of the interim consolidated financial statements that present fairly the financial position of the Group as at 30 September 2009 and its financial performance and cash flows for the six months ended on that date.

### Accountants' responsibilities

We are responsible for reviewing the interim consolidated financial statements presented by the Directors in order to report to you whether, in our opinion and on the basis of the procedures performed by us, anything has come to our attention that would indicate that the interim consolidated financial statements do not present fairly the matters to which they relate.

### Basis of opinion

A review is limited primarily to enquiries of company personnel and analytical review procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit on the interim consolidated financial statements and, accordingly, we do not express an audit opinion.

We have reviewed the interim consolidated financial statements of the Group for the six months ended 30 September 2009 in accordance with the Review Engagement Standards issued by the Institute of Chartered Accountants of New Zealand.

We have no relationship with or interests in the Company or any of its subsidiaries other than in our capacities as accountants conducting this review, auditors of the annual financial statements and providers of tax and other assurance services.



### **Accountants' Report**

Fisher & Paykel Healthcare Corporation Limited

### **Review opinion**

Based on our review, nothing has come to our attention that causes us to believe that the interim consolidated financial statements do not present fairly the financial position of the Group as at 30 September 2009 and its financial performance and cash flows for the six months ended on that date, in accordance with both International Accounting Standard 34 and New Zealand Equivalent to International Accounting Standard 34, Interim Financial Reporting.

Our review was completed on 19 November 2009 and our review opinion is expressed as at that date.

**Chartered Accountants** 

Auckland

## **CONSOLIDATED INCOME STATEMENTS**

|  | Notes | Unaudited<br>Six Months<br>Ended<br>30 September<br>2009<br>NZ\$000 | Unaudited<br>Six Months<br>Ended<br>30 September<br>2008<br>NZ\$000 |
|--|-------|---|---|
| Operating revenue                                    | 3     | 251,386   | 213,271   |
| Cost of sales  |       | (115,540)   | (95,188)  |
| Gross profit   |       | 135,846   | 118,083   |
| Other income   | 4     | 2,185   | 1,500   |
| Selling, general and administrative expenses         |       | (70,796)  | (60,224)  |
| Research and development expenses                    |       | (16,327)  | (13,308)  |
| Operating profit before financing costs              |       | 50,908  | 46,051  |
| Financing income                                     |       | 297   | 980   |
| Financing expense                                    |       | (3,352)   | (3,877)   |
| Exchange gain (loss) on foreign currency borrowings  |       | 9,349   | (3,355)   |
| Net financing income (expense)                       |       | 6,294   | (6,252)   |
| Profit before tax                                    | 5     | 57,202  | 39,799  |
| Tax expense  | 6     | (20,162)  | (11,536)  |
| Profit after tax                                     |       | 37,040  | 28,263  |
|  |       |   |   |
| Basic earnings per share                             |       | 7.3 cps   | 5.5 cps   |
| Diluted earnings per share                           |       | 7.0 cps   | 5.4 cps   |
| Weighted average basic ordinary shares outstanding   |       | 510,439,681   | 509,465,471   |
| Weighted average diluted ordinary shares outstanding |       | 528,787,264   | 525,826,551   |

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|   | Notes | Unaudited<br>Six Months<br>Ended<br>30 September<br>2009<br>NZ\$000 | Unaudited<br>Six Months<br>Ended<br>30 September<br>2008<br>NZ\$000 | Audited<br>Year<br>Ended<br>31 March<br>2009<br>NZ\$000 |
|---|-------|---|---|---|
| Profit after tax  |       | 37,040  | 28,263  | 62,233  |
| Other comprehensive income  Cash flow hedge reserve - unrealised     Changes in fair value     Transfers to net profit before tax     Tax on movements  Cash flow hedge reserve - realised     Monetised financial instruments     Tax on monetised financial instruments | 16    | 90,512<br>(338)<br>(27,052)<br>5,490<br>(1,647)                     | (3,698)<br>(44)<br>1,123  | (3,071)<br>(743)<br>1,144                               |
| Revaluation of land   |       | -   | -   | 10,850  |
| Other comprehensive income for the period, net of tax   |       | 66,965  | (2,619)   | 8,180   |
| Total comprehensive income for the period attributable to shareholders  |       | 104,005   | 25,644  | 70,413  |

# **CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

| 3   | Unaudited<br>Six Months<br>Ended<br>0 September<br>2009<br>NZ\$000 | Unaudited<br>Six Months<br>Ended<br>30 September<br>2008<br>NZ\$000 | Audited<br>Year<br>Ended<br>31 March<br>2009<br>NZ\$000 |
|---|--|---|---|
| Total equity at beginning of the period   | 204,301  | 195,664   | 195,664   |
| Total comprehensive income and expenses for the period  | 104,005  | 25,644  | 70,413  |
| Dividends paid Issue of share capital under dividend reinvestment plan Issue of share capital Movement in employee share entitlement reserve Movement in employee share option reserve Movement in treasury shares Shares issued under share option schemes for employee services Employee share scheme shares issued for employee services | (35,669)<br>3,581<br>137<br>(145)<br>(609)<br>47<br>1,643<br>959   | (35,662)<br>-<br>56<br>57<br>281<br>44<br>1                         | (63,175)<br>-<br>202<br>133<br>837<br>164<br>5          |
| Total equity at end of the period   | 278,250  | 186,099   | 204,301   |

### **CONSOLIDATED BALANCE SHEETS**

|   | Notes | Unaudited<br>30 September<br>2009<br>NZ\$000 | Unaudited<br>30 September<br>2008<br>NZ\$000 | Audited<br>31 March<br>2009<br>NZ\$000 |
|---|-------|--|--|--|
| ASSETS  |       |  |  |  |
| Current assets  |       |  |  |  |
| Cash and cash equivalents   |       | 4,522  | 8,700  | 5,465                                  |
| Trade and other receivables   | 7     | 73,890                                       | 74,213                                       | 80,996                                 |
| Inventories   | 8     | 72,540                                       | 62,478                                       | 69,946                                 |
| Derivative financial instruments                                    | 16    | 27,070                                       | 1,535  | 7,566                                  |
| Tax receivable  |       | 808  | 3,657  | 8,702                                  |
| Total current assets  |       | 178,830                                      | 150,583                                      | 172,675                                |
| Non-current assets  |       |  |  |  |
| Property, plant and equipment                                       |       | 218,207                                      | 189,033                                      | 204,558                                |
| Intangible assets   |       | 4,581  | 4,203  | 4,469                                  |
| Other receivables   | 7     | 1,615  | 1,551  | 1,853                                  |
| Derivative financial instruments                                    | 16    | 64,185                                       | 2,654  | 13,334                                 |
| Deferred tax asset  | 10    | 10,097                                       | 11,701                                       | 16,848                                 |
| Total assets  |       | 477,515                                      | 359,725                                      | 413,737                                |
|   |       |  |  |  |
| LIABILITIES   |       |  |  |  |
| Current liabilities   | _     |  |  |  |
| Interest-bearing liabilities  | 9     | 24,901                                       | 59,184                                       | 23,447                                 |
| Trade and other payables  | 10    | 54,238                                       | 50,868                                       | 57,737                                 |
| Provisions  |       | 2,493  | 2,274  | 2,203                                  |
| Tax payable   |       | 1,579  | 1,159  | 593                                    |
| Derivative financial instruments                                    | 16    | 1,036  | 5,298  | 9,874                                  |
| Total current liabilities   |       | 84,247                                       | 118,783                                      | 93,854                                 |
| Non-current liabilities   |       |  |  |  |
| Interest-bearing liabilities  | 9     | 86,150                                       | 49,472                                       | 97,510                                 |
| Provisions  |       | 1,466  | 967  | 1,160                                  |
| Other payables  | 10    | 3,350  | 3,677  | 3,223                                  |
| Derivative financial instruments                                    | 16    | 2,525  | 727  | 13,689                                 |
| Deferred tax liability  |       | 21,527                                       | -  | -                                      |
| Total liabilities   |       | 199,265                                      | 173,626                                      | 209,436                                |
| FOURTY  |       |  |  |  |
| EQUITY Share capital  |       | 12,668                                       | 6,154  | 6,348                                  |
| Share capital   |       | -  | -  | •                                      |
| Treasury shares<br>Retained earnings                                |       | (2,225)<br>189,097                           | (2,392)                                      | (2,272)                                |
|   |       |  | 181,269                                      | 187,726                                |
| Asset revaluation reserve   |       | 10,850                                       | -<br>/1 71 <i>1</i> \                        | 10,850                                 |
| Cash flow hedge reserve - unrealised                                | 16    | 61,357                                       | (1,714)                                      | (1,765)                                |
| Cash flow hedge reserve - realised                                  | 10    | 3,843  | -<br>2.41                                    | -<br>317                               |
| Employee share entitlement reserve<br>Employee share option reserve |       | 172<br>2,488                                 | 241<br>2,541                                 | 3,097                                  |
| Total equity  |       | 278,250                                      | 186,099                                      | 204,301                                |
| Total liabilities and equity  |       | 477,515                                      | 359,725                                      | 413,737                                |
| iotal habilities and equity   |       |  | 333,123                                      | 713,131                                |

On behalf of the Board 19 November 2009

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**G A Paykel** Chairman

M G Daniell
Managing Director and
Chief Executive Officer

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### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

|   | Notes | Unaudited Six Months Ended 30 September 2009 NZ\$000 | Unaudited<br>Six Months<br>Ended<br>30 September<br>2008<br>NZ\$000 |
|---|-------|--|---|
| CASH FLOWS FROM OPERATING ACTIVITIES                              |       |  |   |
| Receipts from customers   |       | 263,158  | 205,352   |
| Receipt from distribution agency termination agreement compensati | ion   | 2,185  | -   |
| Receipts from derivative financial instruments monetised          | 16    | 5,490  | -   |
| Dividends received  |       | -  | 5   |
| Interest received   |       | 297  | 938   |
| Payments to suppliers and employees                               |       | (200,031)  | (169,436)   |
| Tax paid  |       | (9,187)  | (4,370)   |
| Interest paid   |       | (3,341)  | (3,030)   |
| Net cash flows from operations                                    | 15    | 58,571   | 29,459  |
| ·   |       |  |   |
| CASH FLOWS (USED IN) INVESTING ACTIVITIES                         |       |  |   |
| Sales of property, plant and equipment                            |       | 9  | 2   |
| Purchases of property, plant and equipment                        |       | (22,150)   | (8,296)   |
| Purchases of intangible assets                                    |       | (736)  | (813)   |
| Net cash flows (used in) investing activities                     |       | (22,877)   | (9,107)   |
|   |       |  |   |
| CASH FLOWS (USED IN) FINANCING ACTIVITIES                         |       |  |   |
| Employee share purchase schemes                                   |       | 986  | 338   |
| Issue of share capital  |       | 3,715  | 56  |
| New borrowings  |       | 33,721   | 42,642  |
| Repayment of borrowings   |       | (37,090)   | (24,794)  |
| Dividends paid  |       | (35,669)   | (35,662)  |
| Supplementary dividends paid to overseas shareholders             |       | (2,695)  | (1,229)   |
| Net cash flows (used in) financing activities                     |       | (37,032)   | (18,649)  |
|   |       |  |   |
| Net increase (decrease) in cash                                   |       | (1,338)  | 1,703   |
| Opening cash  |       | (202)  | (3,294)   |
| Effect of foreign exchange rates                                  |       | (253)  | 463   |
| Closing cash  |       | (1,793)  | (1,128)   |
| PECONCULATION OF GLOSING SASSA                                    |       |  |   |
| RECONCILIATION OF CLOSING CASH                                    |       | 4 500  | 0.700   |
| Cash and cash equivalents   | •     | 4,522  | 8,700   |
| Bank overdrafts   | 9     | (6,315)  | (9,828)   |
|   |       | (1,793)  | (1,128)   |

For the six months ended 30 September 2009

### 1. GENERAL INFORMATION

Fisher & Paykel Healthcare Corporation Limited ("Company" or "Parent") together with its subsidiaries ("Group") is a leading designer, manufacturer and marketer of medical device products and systems for use in respiratory care, acute care and the treatment of obstructive sleep apnea. Products are sold in over 120 countries worldwide.

The Company is a limited liability company incorporated and domiciled in New Zealand. The address of its registered office is 15 Maurice Paykel Place, East Tamaki, Auckland.

These consolidated interim financial statements were approved for issue by the Board of Directors on 19 November 2009, and have been reviewed, not audited.

### 2. BASIS OF PREPARATION OF FINANCIAL STATEMENTS

These general purpose financial statements for the six months ended 30 September 2009 have been prepared in accordance with NZ IAS 34, *Interim Financial Reporting*. In complying with NZ IAS 34, these consolidated interim financial statements also comply with IAS 34.

These consolidated interim financial statements do not include all the notes of the type normally included in an annual financial report. Accordingly, this report should be read in conjunction with the audited financial statements for the year ended 31 March 2009, which have been prepared in accordance with the New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and International Financial Reporting Standards (IFRS).

All significant accounting policies have been applied on a basis consistent with those used in the audited financial statements for the year ended 31 March 2009, except as described below.

The following new standards and amendments to standards are mandatory for the first time for the financial year beginning 1 April 2009:

### NZ IAS 1 (Amendment): Presentation of Financial Statements

The revised standard prohibits the presentation of items of income and expenses (that is 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All 'non-owner changes in equity' are required to be shown in a performance statement.

Entities can choose whether to present one performance statement (the statement of comprehensive income) or two statements (the income statement and statement of comprehensive income).

The Group has elected to present two statements: an income statement and a statement of comprehensive income. The interim financial statements have been prepared under the revised disclosure requirements.

#### **NZ IFRS 8: Operating segments**

NZ IFRS 8 replaces NZ IAS 14, Segment Reporting. It requires a 'management approach' under which segment information is presented on the same basis as that used for internal reporting purposes. This has resulted in the disclosure of additional segment information (refer Note 17).

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| 3. OPERATING REVENUE                         | Six Months Ended So September 2009 NZ\$000 | Six Months<br>Ended<br>30 September<br>2008<br>NZ\$000 |
|--|--|--|
|  |  |  |
| Revenue before hedging:                      |  |  |
| North America                                | 109,931                                    | 99,488   |
| Europe                                       | 75,179                                     | 68,883   |
| Asia Pacific                                 | 40,217                                     | 34,960   |
| Other  | 12,071                                     | 11,913   |
| Total revenue before hedging                 | 237,398                                    | 215,244  |
|  |  |  |
| Foreign exchange gain (loss) on hedged sales | 13,988                                     | (1,973)  |
| Total operating revenue                      | 251,386                                    | 213,271  |
|  |  |  |

The breakdown of revenue before hedging presented above is based on the geographical location of the customer. This presentation is different to that shown in Note 17 as described in that note.

| 4. OTHER INCOMEResearch and development tax credit- 1,500Distribution agency termination agreement compensation2,185-2,1851,500 |  | Unaudited<br>Six Months<br>Ended<br>30 September<br>2009<br>NZ\$000 | Unaudited<br>Six Months<br>Ended<br>30 September<br>2008<br>NZ\$000 |
|---|--|---|---|
| Distribution agency termination agreement compensation 2,185 -  | 4. OTHER INCOME  |   |   |
|   | Research and development tax credit                    | -   | 1,500   |
| <b>2,185</b> 1,500  | Distribution agency termination agreement compensation | 2,185   | -   |
|   |  | 2,185   | 1,500   |

There is additional distribution agency termination agreement compensation due to be received in the second half of the financial year. This additional compensation, of A\$1.1 million, is contingent upon the Group meeting further obligations under the agreement.

### **5. EXPENSES**

| Profit before tax includes the following expenses:   |        |         |
|--|--------|---------|
| Depreciation   | 7,987  | 7,131   |
| Amortisation:  |        |         |
| Patents and trademarks                               | 466    | 464     |
| Software   | 407    | 414     |
| Total amortisation                                   | 873    | 878     |
| Employee benefits expense                            | 84,078 | 69,980  |
| Rental expense                                       | 1,604  | 1,298   |
| Trade receivables written off                        | 103    | 147     |
| Movement in provision for doubtful trade receivables | (27)   | 308     |
|  |        | _       |
| 6. TAX EXPENSE                                       |        |         |
| Profit before tax                                    | 57,202 | 39,799  |
|  |        |         |
| Tax expense at the New Zealand rate of 30%           | 17,161 | 11,940  |
| Adjustments to tax for:                              |        |         |
| Research and development tax credit                  | -      | (450)   |
| Non-assessable income                                | (97)   | (67)    |
| Non-deductible expenses                              | 323    | 429     |
| Foreign tax rates other than 30%                     | 434    | 459     |
| Effect of foreign currency translation               | 2,482  | (1,078) |
| This year's tax                                      | 20,303 | 11,233  |
| Other  | (141)  | 303     |
| Tax expense  | 20,162 | 11,536  |

For the six months ended 30 September 2009

|   | Unaudited<br>30 September<br>2009<br>NZ\$000 | Unaudited<br>30 September<br>2008<br>NZ\$000 | Audited<br>31 March<br>2009<br>NZ\$000 |
|---|--|--|--|
| 7. TRADE AND OTHER RECEIVABLES                    | ,  | 1  |  |
| CURRENT   |  |  |  |
| Trade receivables                                 | 66,436                                       | 67,855                                       | 76,415                                 |
| Less provision for doubtful trade receivables     | (1,031)                                      | (1,068)                                      | (1,058)                                |
|   | 65,405                                       | 66,787                                       | 75,357                                 |
| Other receivables                                 | 8,485  | 7,426  | 5,639                                  |
|   | 73,890                                       | 74,213                                       | 80,996                                 |
| NON-CURRENT                                       |  |  |  |
| Other receivables                                 | 1,615  | 1,551  | 1,853                                  |
|   | -  |  | ·                                      |
| 8. INVENTORIES                                    |  |  |  |
| Materials   | 16,622                                       | 15,360                                       | 19,013                                 |
| Finished products                                 | 59,024                                       | 50,468                                       | 55,498                                 |
| Provision for obsolescence                        | (3,106)<br>72,540                            | (3,350)<br>62,478                            | (4,565)<br>69,946                      |
| 9. INTEREST-BEARING LIABILITIES                   | 72,340                                       | 02,476                                       | 09,940                                 |
|   |  |  |  |
| CURRENT   |  |  |  |
| Bank overdrafts<br>Borrowings                     | 6,315<br>18,586                              | 9,828<br>49,356                              | 5,667<br>17,780                        |
|   | 24,901                                       | 59,184                                       | 23,447                                 |
|   |  |  |  |
| NON-CURRENT                                       |  |  |  |
| Borrowings  | 86,150                                       | 49,472                                       | 97,510                                 |
| 10. TRADE AND OTHER PAYABLES                      |  |  |  |
| CURRENT   |  |  |  |
| Trade payables                                    | 24,921                                       | 21,823                                       | 23,677                                 |
| Employee entitlements                             | 17,821                                       | 14,362                                       | 16,852                                 |
| Other payables and accruals                       | 11,496                                       | 14,683                                       | 17,208                                 |
|   | 54,238                                       | 50,868                                       | 57,737                                 |
| NON GURBENT                                       |  |  |  |
| NON-CURRENT                                       | 2 445  | 2.004  | 2 724                                  |
| Employee entitlements Other payables and accruals | 2,415<br>935                                 | 3,084<br>593                                 | 2,734<br>489                           |
| Other payables and accidans                       | 3,350  | 3,677  | 3,223                                  |
|   | 3,330  | 5,077  | 3,223                                  |

### 11. RELATED PARTY TRANSACTIONS

During the period the Group has not entered into any material contracts involving related parties or directors' interests. No amounts owed by related parties have been written off or forgiven during the period.

The following Directors received directors' fees and dividends in relation to shares in which they had a beneficial interest as detailed below:

|                         | Unaudited<br>Six Months<br>Ended<br>30 September<br>2009 |                      | Unaudited<br>Six Months<br>Ended<br>30 September<br>2008 |                       |
|-------------------------|--|----------------------|--|-----------------------|
| D                       | irectors fees'<br>NZ\$000                                | Dividends<br>NZ\$000 | Directors fees'<br>NZ\$000                               | Dividends*<br>NZ\$000 |
| Non-executive directors | 1124000  | 1124000              | 1124000  | .124000               |
| Gary Paykel             | 90   | 252                  | 86   | 214                   |
| Nigel Evans             | 50   | 2                    | 48   | 2                     |
| Roger France            | 55   | -                    | -  | -                     |
| Lindsay Gillanders      | 40   | 51                   | 38   | 44                    |
| Sir Colin Maiden        | 55   | 5                    | 52   | 5                     |
| Arthur Morris           | 40   | -                    | 38   | -                     |
| Michael Smith**         | -  | -                    | 71   | 17                    |
|                         |  |                      |  |                       |
| Executive director      |  |                      |  |                       |
| Michael Daniell         | -  | 73                   | -  | 62                    |

<sup>\*</sup> In the 2009 Interim Report dividends for the six months ended 30 September 2008 were disclosed net of imputation credits. Gross dividend amounts are now disclosed.

<sup>\*\*</sup> Michael Smith retired as a director on 24 February 2009.

|   | 30 September<br>2009<br>NZ\$000 | 30 September<br>2008<br>NZ\$000 | 31 March<br>2009<br>NZ\$000 |
|---|---------------------------------|---------------------------------|-----------------------------|
| 12. CAPITAL EXPENDITURE COMMITMENTS   |                                 |                                 |                             |
| Capital expenditure commitments contracted for but not recognised as at the reporting date: | 9,453                           | 3,770                           | 4,653                       |
|   |                                 |                                 |                             |
| 13. OPERATING LEASE COMMITMENTS   |                                 |                                 |                             |
| Gross commitments under non-cancellable operating leases:                                   |                                 |                                 |                             |
| Within one year   | 6,083                           | 4,223                           | 5,010                       |
| Between one and two years   | 5,694                           | 2,991                           | 4,019                       |
| Between two and five years  | 3,939                           | 2,264                           | 2,237                       |
| Over five years   | 5,557                           | -                               | -                           |
|   | 21,273                          | 9,478                           | 11,266                      |

Unaudited

Unaudited

**Audited** 

Operating lease commitments relate mainly to occupancy leasing of buildings.

The significant increase in operating lease commitments at 30 September 2009 compared to prior periods is due to the leasing of a building in Mexico for future manufacturing operations. The Mexico facility lease is for a term of 10 years.

For the six months ended 30 September 2009

### 14. CONTINGENT LIABILITIES

Periodically the Group is party to litigation including product liability and patent claims. To date such claims have been few in number and have been expensed or covered by our insurance. The Directors are unaware of the existence of any claim or other contingencies that would have a material impact on the operations of the Group.

|   | Unaudited<br>Six Months<br>Ended<br>30 September<br>2009<br>NZ\$000 | Unaudited<br>Six Months<br>Ended<br>30 September<br>2008<br>NZ\$000 |
|---|---|---|
| 15. CASH FLOW RECONCILIATIONS   |   |   |
| Profit after tax  | 37,040  | 28,263  |
| Add (deduct) non-cash items:  |   |   |
| Depreciation and writedown of property, plant and equipment                   |   |   |
| to recoverable amount   | 7,987   | 7,131   |
| Amortisation of intangibles   | 873   | 878   |
| Accrued financing income/expense  | 116   | 824   |
| Movement in provisions  | 596   | 259   |
| Movement in deferred tax  | 1,226   | (1,861)   |
| Movement in working capital:  |   |   |
| Trade and other receivables   | 7,344   | (14,587)  |
| Inventory   | (2,594)   | (11,708)  |
| Trade and other payables Provision for tax net of supplementary dividend paid | (2,250)<br>11.575   | 8,778<br>8,059  |
| Foreign currency translation (i)  | (7,185)   | 3,423   |
| Add non-Income Statement items:   | . , ,   | ,   |
| Monetised cash flow hedges  | 3,843   | -   |
| Net cash flows from operations  | 58,571  | 29,459  |

<sup>(</sup>i) A further item has been added to the reconciliation this period which reflects the non-cash movement in the value of foreign currency assets and liabilities, other than those items specifically detailed, that are included within the Income Statement. A comparative amount of \$3,423,000 has also been presented, this amount was previously recorded within Trade and Other Payables.

### 16. DERIVATIVE FINANCIAL INSTRUMENTS

|   |        | nudited<br>ember 2009<br>Liabilities<br>NZ\$000 |       | audited<br>ember 2008<br>Liabilities<br>NZ\$000 |        | dited<br>rch 2009<br>Liabilities<br>NZ\$000 |
|---|--------|---|-------|---|--------|---|
| CURRENT                                     |        |   |       |   |        |   |
| Foreign currency forward exchange contracts | 24,766 | 51  | 1,147 | 501   | 6,545  | 4,607                                       |
| Foreign currency option contracts           | 2,300  | -   | 388   | 4,797   | 948    | 3,768                                       |
| Interest rate swaps                         | 4      | 985   | -     | -   | 73     | 1,499                                       |
|   | 27,070 | 1,036   | 1,535 | 5,298   | 7,566  | 9,874                                       |
| NON-CURRENT                                 |        |   |       |   |        |   |
| Foreign currency forward exchange contracts | 63,021 | 370   | 2,562 | 91  | 12,996 | 9,459                                       |
| Foreign currency option contracts           | 244    | -   | 92    | 33  | -      | 625   |
| Interest rate swaps                         | 920    | 2,155   | -     | 603   | 338    | 3,605                                       |
|   | 64,185 | 2,525   | 2,654 | 727   | 13,334 | 13,689                                      |

Contractual amounts of forward exchange and option contracts outstanding were as follows:

| Contractual amounts of forward exchange and option contracts outstanding v   | Unaudited    | Unaudited    | Audited  |
|--|--------------|--------------|----------|
|  | 30 September | 30 September | 31 March |
|  | 2009         | 2008         | 2009     |
|  | NZ\$000      | NZ\$000      | NZ\$000  |
| Purchase commitments forward exchange contracts Sale commitments forward exchange contracts Foreign currency borrowing forward exchange contracts NZD call option contracts purchased Collar option contracts - NZD call option purchased (i) Collar option contracts - NZD call option sold (i) | 9,519        | 1,746        | 508      |
|  | 551,485      | 162,181      | 615,687  |
|  | 17,053       | -            | 19,262   |
|  | -            | 7,913        | -        |
|  | 32,424       | 126,958      | 77,552   |
|  | 36,229       | 139,484      | 86,384   |

<sup>(</sup>i) Foreign currency contractual amounts are equal.

Foreign currency contractual amounts hedged in relation to sale commitments were as follows:

|                       | Foreign Currency Unaudited Unaudited A 30 September 30 September 31 2009 2008 000s 000s |            |             |
|-----------------------|---|------------|-------------|
| United States dollars | US\$147,500   | US\$75,500 | US\$201,000 |
| European Union euros  | €110,020  | €72,430    | €103,260    |
| Australian dollars    | A\$5,700  | A\$6,200   | A\$3,000    |
| British pounds        | £1,520  | £2,000     | £2,100      |
| Canadian dollars      | C\$11,200   | C\$11,650  | C\$11,550   |
| Swiss francs          | -   | SFr675     | SFr1,325    |
| Swedish kroner        | kr2,500   | kr4,000    | kr3,000     |

As at 30 September 2009 forward exchange contracts with foreign currency contractual amounts totalling US\$11 million had been monetised (closed out) with the NZ dollar benefit of \$5,490,000 (\$3,843,000 after tax) held within Cash Flow Hedge Reserve - Realised, on the Balance Sheet. The cash was applied to reduce interest-bearing liabilities. The benefit will remain within Cash Flow Hedge Reserve - Realised until the original maturity dates, during the 2012 financial year, of the forward exchange contracts monetised

Refer to Note 18 for information on further forward exchange contracts monetised post 30 September 2009.

For the six months ended 30 September 2009

### 16. DERIVATIVE FINANCIAL INSTRUMENTS (continued)

Foreign currency contractual amounts hedged in relation to purchase commitments were as follows:

| Foreign Currency                          |  |   |
|---|--|---|
| Unaudited<br>30 September<br>2009<br>000s | Unaudited<br>30 September<br>2008<br>000s    | Audited<br>31 March<br>2009<br>000s   |
| -   | €200   | €100  |
| ¥15,000                                   | ¥106,000                                     | ¥24,000   |
| Mex\$90,000                               | -  | -   |
|   | 30 September<br>2009<br>000s<br>-<br>¥15,000 | Unaudited<br>30 September<br>2009<br>000s  Unaudited<br>30 September<br>2008<br>000s  €200<br>¥15,000  ¥106,000 |

Contractual amounts of interest rate derivative contracts outstanding were as follows:

|   | Unaudited    | Unaudited        | Audited     |
|---|--------------|------------------|-------------|
|   | 30 September | 30 September     | 31 March    |
|   | 2009         | 2008             | 2009        |
|   | NZ\$000      | NZ\$000          | NZ\$000     |
| Interest rate swaps Interest rate swaptions | 88,041       | 52,368<br>10,000 | 99,151<br>- |

The interest rate swaps have terms of up to 10 years.

### 17. SEGMENT INFORMATION

For the purposes of NZ IFRS 8 the chief operating decision maker (CODM) is a group comprising the Board of Directors, Senior Vice-President - Products and Technology, Senior Vice-President - Sales and Marketing and Chief Financial Officer. This has been determined on the basis that it is this group which determines the allocation of the resources to segments and assesses their performance.

The operating segments of the Group have been determined based on the components of the Group that the CODM monitors, as a group, in making decisions about operating matters. These components have been identified on the basis of internal reports that the CODM reviews regularly in order to allocate resources and to assess the performance of the Group.

The Group has four operating segments reportable under NZ IFRS 8, as described below, which are the Group's strategic business units or groupings of business units. All other operating segments have been included in 'Other segments'.

The strategic business units all offer the same products, being medical device products and systems for use in respiratory care, acute care and the treatment of obstructive sleep apnea. Products are sold in over 120 countries worldwide through the Group's distribution subsidiaries, third party distributors and original equipment manufacturers (OEMs), with these sales being managed geographically from New Zealand and other locations worldwide. It is the management of these worldwide sales relationships that forms the basis for the Group's reportable segments. The following summary describes the operations in each of the Group's reportable segments:

- 1) North America. Includes all activities controlled by entities or employees based in the United States of America and Canada, principally sales, distribution and administration activities.
- 2) Europe. Includes all activities controlled by entities or employees based in the United Kingdom, France, Germany and Sweden, principally sales, distribution and administration activities. These sales and distribution hubs also distribute product into surrounding European countries.
- 3) Asia-Pacific. Includes all activities controlled by entities or employees based in Australia, Japan, India and China, principally sales, distribution and administration activities.
- 4) New Zealand. Includes all activities controlled by entities or employees based in New Zealand, principally research and development, manufacturing, marketing, sales and distribution and administration. The sales and distribution activity principally relates to New Zealand, Latin America, Africa, the Middle East and other countries in Asia not included in 3) above. Also included are sales made to countries within Europe and Asia-Pacific where the management of the sale is from New Zealand.

All minor or other activities have been included in the New Zealand segment as they are controlled by New Zealand entities or employees.

### 17. SEGMENT INFORMATION (continued)

There are varying levels of integration between these geographical segments. This integration includes transfers of finished product, principally from New Zealand to other segments, and shared costs. The accounting policies of the reportable segments are the same as described in Note 2.

Information regarding the operations of each reportable segment is included below. Performance is measured based on segment operating profit or EBIT. Segment profit is used to measure performance as the CODM believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within this industry. Inter-segment pricing is determined on an arm's length basis.

### **Operating Segments - 30 September 2009 (Unaudited)**

|  | New<br>Zealand<br>NZ\$000 | North<br>America<br>NZ\$000 | Europe<br>NZ\$000 | Asia-<br>Pacific<br>NZ\$000 | Eliminations<br>NZ\$000 | Total<br>NZ\$000 |
|--|---------------------------|-----------------------------|-------------------|-----------------------------|-------------------------|------------------|
| Sales revenue - external                                   | 33,265                    | 110,110                     | 69,920            | 24,103                      | -                       | 237,398          |
| Sales revenue - internal                                   | 143,243                   | -                           | -                 | -                           | (143,243)               | -                |
| Foreign exchange gain on hedged sales                      | 13,988                    | -                           | -                 | -                           | -                       | 13,988           |
| Total operating revenue                                    | 190,496                   | 110,110                     | 69,920            | 24,103                      | (143,243)               | 251,386          |
| Other income   | -                         | -                           | -                 | 2,185                       | -                       | 2,185            |
| Depreciation and amortisation                              | 8,248                     | 243                         | 227               | 142                         | -                       | 8,860            |
| Reportable segment operating profit before financing costs | 36,788                    | 4,132                       | 3,837             | 4,203                       | 1,948                   | 50,908           |
| Financing income   | 1,314                     | -                           | -                 | -                           | (1,017)                 | 297              |
| Financing expense  | (2,962)                   | (893)                       | (396)             | (118)                       | 1,017                   | (3,352)          |
| Exchange gain on foreign currency borrowings               | 9,349                     | -                           | -                 | -                           | -                       | 9,349            |
| Reportable segment assets                                  | 438,470                   | 65,724                      | 55,019            | 17,081                      | (98,779)                | 477,515          |
| Reportable segment capital expenditure                     | 22,058                    | 320                         | 384               | 124                         | -                       | 22,886           |

### Operating Segments - 30 September 2008 (Unaudited)

|  | New<br>Zealand<br>NZ\$000 | North<br>America<br>NZ\$000 | Europe<br>NZ\$000 | Asia-<br>Pacific<br>NZ\$000 | Eliminations<br>NZ\$000 | Total<br>NZ\$000 |
|--|---------------------------|-----------------------------|-------------------|-----------------------------|-------------------------|------------------|
| Sales revenue - external                                   | 37,277                    | 98,224                      | 60,386            | 19,357                      | -                       | 215,244          |
| Sales revenue - internal                                   | 126,400                   | -                           | -                 | -                           | (126,400)               | -                |
| Foreign exchange (loss) on hedged sales                    | (1,973)                   | -                           | -                 | -                           | -                       | (1,973)          |
| Total operating revenue                                    | 161,704                   | 98,224                      | 60,386            | 19,357                      | (126,400)               | 213,271          |
| Other income   | 1,500                     | -                           | -                 | -                           | -                       | 1,500            |
| Depreciation and amortisation                              | 7,546                     | 144                         | 201               | 118                         | -                       | 8,009            |
| Reportable segment operating profit before financing costs | 40,241                    | 3,673                       | 3,667             | 1,861                       | (3,391)                 | 46,051           |
| Financing income   | 1,872                     | -                           | 2                 | -                           | (894)                   | 980              |
| Financing expense  | (3,679)                   | (870)                       | (213)             | (9)                         | 894                     | (3,877)          |
| Exchange (loss) on foreign currency borrowings             | (3,355)                   | -                           | -                 | -                           | -                       | (3,355)          |
| Reportable segment assets                                  | 295,240                   | 66,549                      | 45,781            | 13,204                      | (61,049)                | 359,725          |
| Reportable segment capital expenditure                     | 8,884                     | 24                          | 63                | 138                         | -                       | 9,109            |

For the six months ended 30 September 2009

### 17. SEGMENT INFORMATION (continued)

### **Product Segments**

The Group's products and systems are for use in respiratory care, acute care and the treatment of obstructive sleep apnea and are sold in over 120 countries worldwide. Revenues are managed on a regional basis, but a split by product group is set out below. Assets are not split by product group. Segment revenue is based on product SKUs.

### **Product Group Information**

| Respiratory & acute care |  |
|--------------------------|--|
| Obstructive sleep apnea  |  |
| Core products subtotal   |  |
| Distributed and other    |  |
| Total revenue            |  |
|                          |  |

| Unaudited<br>Six Months<br>Ended<br>30 September<br>2009<br>NZ\$000 | Unaudited<br>Six Months<br>Ended<br>30 September<br>2008<br>NZ\$000 |
|---|---|
| 117,405   | 108,717   |
| 118,824   | 90,856  |
| 236,229   | 199,573   |
| 15,157  | 13,698  |
| 251,386   | 213,271   |

### **Major Customer**

Revenues from one customer of the North America segment (being its distributor to US hospitals) represents approximately \$30.1 million (2008: \$37.1 million) of the Group's total revenues.

### **18. SUBSEQUENT EVENTS**

Between 1 October 2009 and 19 November 2009 forward exchange contracts with foreign currency contractual amounts totalling US\$51 million were monetised (closed out), in addition to the US\$11 million as disclosed in Note 16. The additional NZ dollar benefit of \$25,044,000 (\$17,531,000 after tax) will be held within Cash Flow Hedge Reserve - Realised, on the Balance Sheet. The cash was applied to reduce interest-bearing liabilities. The benefit will remain within Cash Flow Hedge Reserve - Realised until the original maturity dates of the forward exchange contracts, during the 2012 and 2013 financial years.

On 19 November 2009 the directors approved the payment of a fully imputed 2010 interim dividend of \$27,625,781 (5.4 cents per share) to be paid on 18 December 2009.

### STATUTORY INFORMATION

### **GROUP STRUCTURE**

### FISHER & PAYKEL HEALTHCARE CORPORATION LIMITED\* OWNS:

Fisher & Paykel Healthcare Limited (NZ)\*

Fisher & Paykel Healthcare Pty Limited (Australia)\*

Fisher & Paykel Healthcare Treasury Limited (NZ)\*

Fisher & Paykel Healthcare Employee Share Purchase Trustee Limited (NZ)

Fisher & Paykel Healthcare Limited (UK)

Fisher & Paykel Holdings Inc. (USA)

Fisher & Paykel do Brasil Ltda (Brazil)

Fisher & Paykel Healthcare (Guangzhou) Limited (China)

Fisher & Paykel Healthcare Asia Limited (NZ)

Fisher & Paykel Healthcare Americas Investments Limited (NZ)

### FISHER & PAYKEL HEALTHCARE LIMITED (NZ) OWNS:

Fisher & Paykel Healthcare Properties Limited (NZ)\*

#### FISHER & PAYKEL HOLDINGS INC. (USA) OWNS:

Fisher & Paykel Healthcare Inc. (USA)

#### FISHER & PAYKEL HEALTHCARE LIMITED (UK) OWNS:

Fisher & Paykel Healthcare SAS (France)

Fisher & Paykel Holdings GmbH (Germany)

Fisher & Paykel Healthcare AB (Sweden)

### FISHER & PAYKEL HOLDINGS GMBH (GERMANY) OWNS:

Fisher & Paykel Healthcare GmbH & Co KG (Germany)

### FISHER & PAYKEL HEALTHCARE ASIA LIMITED (NZ) OWNS:

Fisher & Paykel Healthcare Asia Investments Limited (NZ)

### FISHER & PAYKEL HEALTHCARE ASIA INVESTMENTS LIMITED (NZ) OWNS:

Fisher & Paykel Healthcare India Private Limited (India)

Fisher & Paykel Healthcare K.K. (Japan)

Fisher & Paykel Healthcare Limited (Hong Kong)

### FISHER & PAYKEL HEALTHCARE AMERICAS INVESTMENTS LIMITED (NZ) OWNS:

Fisher & Paykel Healthcare S.A. de C.V. (Mexico)

ALL COMPANIES ARE WHOLLY OWNED

\* COMPANIES OPERATING UNDER A NEGATIVE PLEDGE AGREEMENT

### **STATUTORY INFORMATION (continued)**

#### **DIRECTORS' DETAILS**

The Directors of Fisher & Paykel Healthcare Corporation Limited at all times during the half-year ended 30 September 2009 and to date were:

Gary Paykel Chairman, Non-Executive, Independent
Michael Daniell Managing Director and Chief Executive Officer

Nigel Evans
Roger France
Lindsay Gillanders
Sir Colin Maiden
Arthur Morris

Non-Executive, Independent
Non-Executive, Independent
Non-Executive, Independent
Non-Executive, Independent

During the six months to 30 September 2009:

- At the Annual Meeting of Shareholders held on 21 August 2009, Sir Colin Maiden and Lindsay Gillanders retired by rotation
  in accordance with the Company's constitution, and were re-elected to the Board.
- At the Annual Meeting of Shareholders held on 21 August 2009 Roger France retired following his casual appointment in accordance with the Company's constitution, and was re-elected to the Board.

### **EXECUTIVES' DETAILS**

Michael Daniell, Managing Director and Chief Executive Officer

#### SENIOR MANAGEMENT

**Lewis Gradon**, Senior Vice-President – Products and Technology **Paul Shearer**, Senior Vice-President – Sales and Marketing **Tony Barclay**, Chief Financial Officer and Company Secretary

### **DIRECTORY**

The details of the Company's principal administrative and registered office in New Zealand are:

egistered office in New Zediana are.

Physical address: 15 Maurice Paykel Place, East Tamaki,

Auckland 2013. New Zealand

Telephone: +64 9 574 0100 Facsimile: +64 9 574 0158

Postal address: PO Box 14348, Panmure, Auckland, 1741

New Zealand

Internet address: www.fphcare.co.nz
Email address: investor@fphcare.co.nz

### **SHARE REGISTRY**

In New Zealand:

Computershare Investor Services Limited

Physical address: Level 2, 159 Hurstmere Road, Takapuna,

Auckland

Postal address: Private Bag 92119, Auckland 1142,

New Zealand

Telephone: +64 9 488 8700 Facsimile: +64 9 488 8787 Investor enquiries: +64 9 488 8777

Internet address: www.computershare.co.nz

Email: enquiry@computershare.co.nz

### STOCK EXCHANGES

The Company's ordinary shares are listed on the NZSX and the ASX.

#### **INCORPORATION**

The Company was incorporated in Auckland, New Zealand.

The details of the Company's registered office in Australia

are:

Physical address: 36-40 New Street, Ringwood, Victoria 3134,

Australia

Telephone: +61 3 9879 5022 Facsimile: +61 3 9879 5232

Postal address: PO Box 167, Ringwood, Victoria 3134,

Australia

In Australia:

Computershare Investor Services Limited

Physical address: Level 4, 60 Carrington Street, Sydney, NSW

2000

Postal address: GPO Box 7045, Sydney, NSW 1115,

Australia

Telephone: +61 2 8234 5000 Facsimile: +61 2 8234 5050

Investor enquiries: 1 300 855 080 (for use within Australia only)

Internet address: www.computershare.com.au

Email: sydney.services@computershare.com.au









