

► ● LOOKING FORWARD ►

Fisher & Paykel
HEALTHCARE

Your Board



Scott St John



Lewis Gradon



Sir Michael Daniell



Pip Greenwood



Geraldine McBride



Lisa McIntyre



Neville Mitchell



Donal O'Dwyer



Cather Simpson

Agenda

- Chair's Address and Board Subcommittee Updates
- Managing Director and Chief Executive Officer's Address
- Financial Statements
- Resolutions
- Voting
- General Questions

FY2022 Financial Highlights

Operating Revenue

\$1.68B ↓ -15%

Net Profit After Tax

\$376.9M ↓ -28%

Total Dividend

39.50cps ↑ 4%



Hospital product group

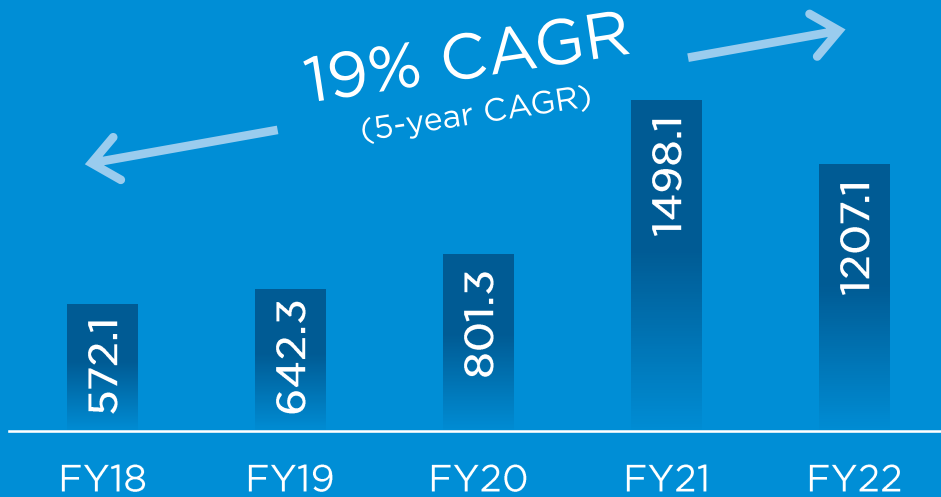
HOSPITAL
OPERATING
REVENUE

\$1,207.1M

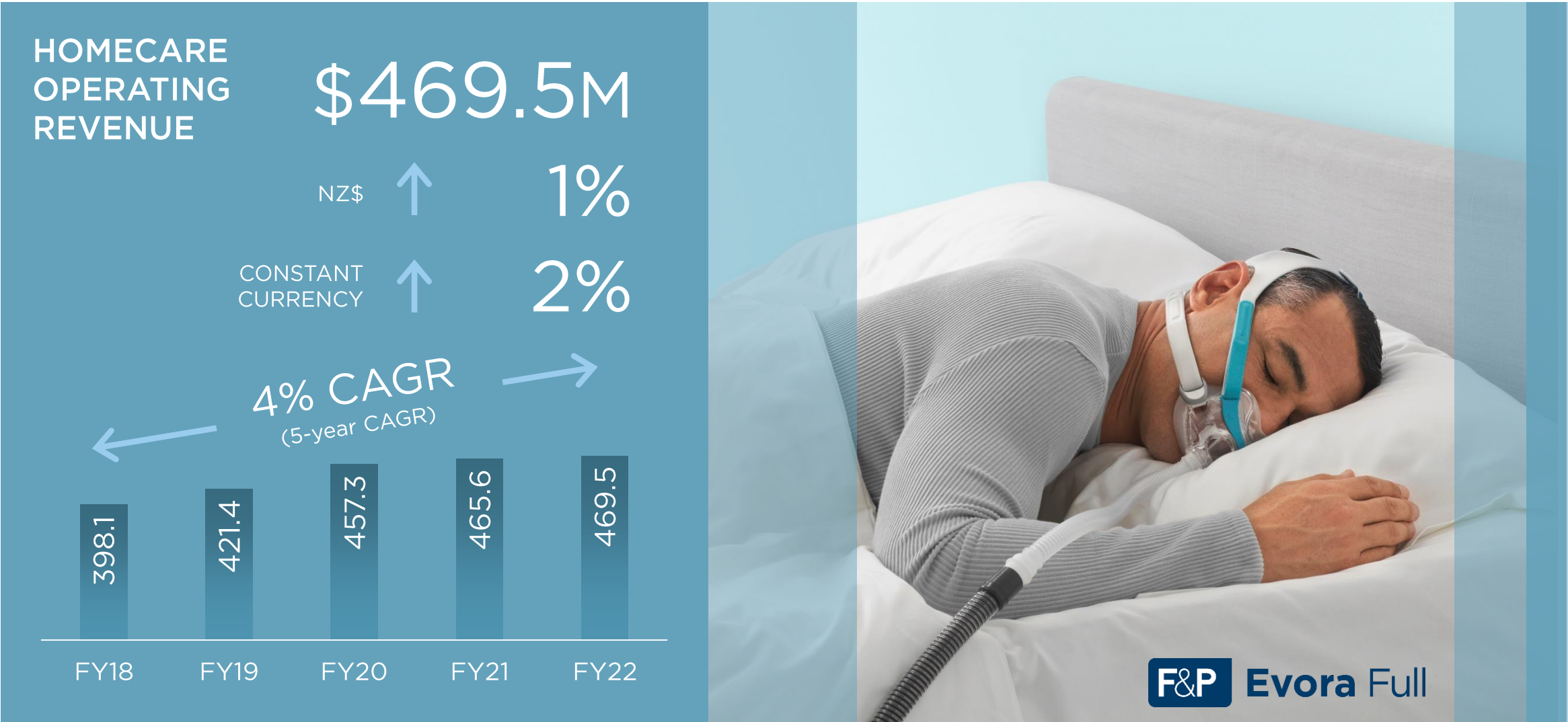
NZ\$ ↓ -19%

CONSTANT
CURRENCY ↓ -19%

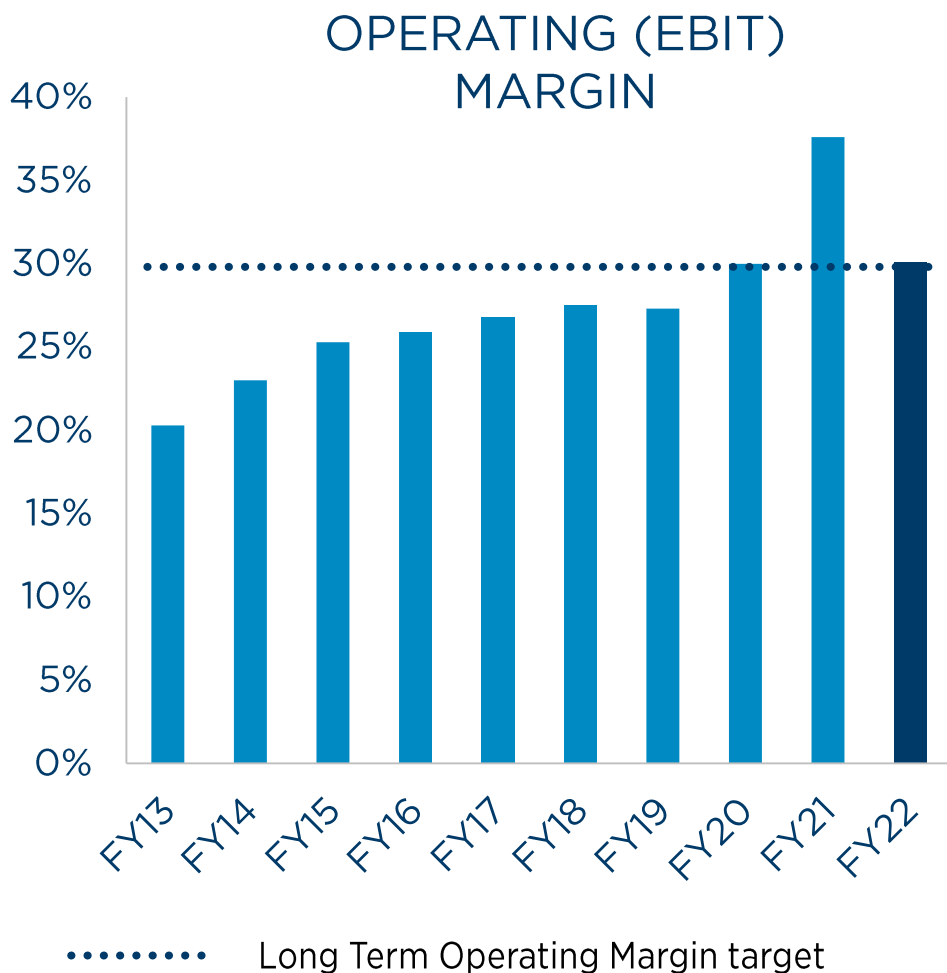
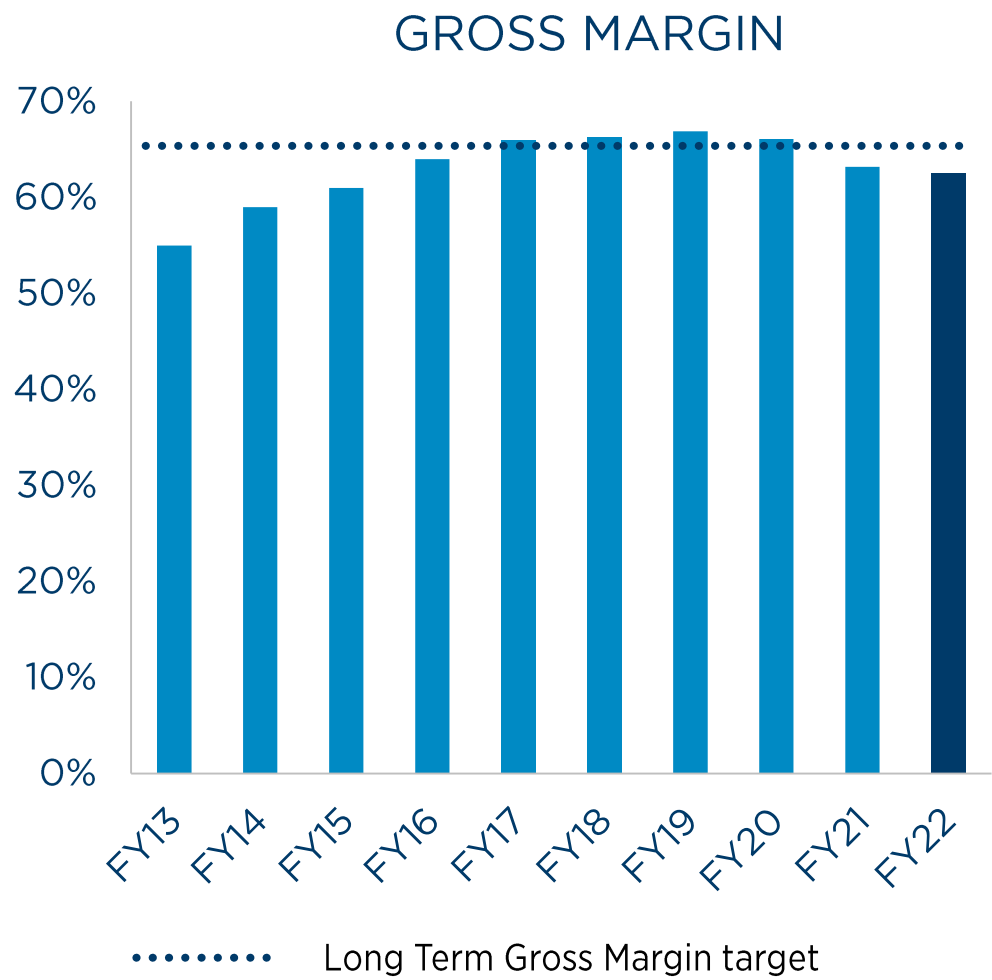
19% CAGR
(5-year CAGR)



Homecare product group



Gross and Operating Margins



Your Board



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Lisa McIntyre



Neville Mitchell



Donal O'Dwyer



Cather Simpson

Lisa McIntyre



Director

Cather Simpson



Director

Geraldine McBride



Director

Neville Mitchell



Audit & Risk
Committee Chair

Pip Greenwood



People &
Remuneration
Committee Chair

Donal O'Dwyer



Quality, Safety &
Regulatory
Committee Chair

Lewis Gradon, Managing Director and CEO



First Half FY23 Guidance

Based on exchange rates at 19 August 2022, and assuming a continuation of trading conditions in the first four months:

Operating revenue – Approximately \$670 million

Assumptions (in constant currency)

- Hardware revenue reduces to a pre-pandemic level by the end of the half
- New applications consumables revenue is about 75% of the first half last year
- Invasive consumables revenue is approximately equal to the first half last year

Gross margin is expected to be approximately 60%

Net profit after tax – Approximately \$85-95 million

A full list of the assumptions for first half FY23 guidance are available in the company's news release dated 19 August 2022.

Highlights video



Scott St John, Board Chair



Financial Statements


- Opportunity for shareholders to ask any questions specifically on the financial statements, the auditor's report or the company's 2022 annual report.
- There will be an opportunity to ask any general questions once all items on the agenda have been considered.



Resolutions

1. Re-election of Lewis Gradon
2. Re-election of Neville Mitchell
3. Re-election of Donal O'Dwyer
4. Election of Lisa McIntyre
5. Election of Cather Simpson
6. Auditor's Remuneration
7. Issue of Performance Share Rights
8. Issue of Options
9. North America Stock Purchase Plan
10. Issue of Performance Share Rights – North America
11. Issue of Options – North America

How to Vote Online



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Fisher & Paykel

HEALTHCARE

Resolution 1: Re-election of Lewis Gradon

That Lewis Gradon, who retires by rotation and, being eligible, offers himself for re-election, be re-elected as a director of the Company.



Click “Submit Vote” to lodge your vote.

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Resolution 2: Re-election of Neville Mitchell

That Neville Mitchell, who retires by rotation and, being eligible, offers himself for re-election, be re-elected as a director of the Company.



Click “Submit Vote” to lodge your vote.

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Resolution 3: Re-election of Donal O'Dwyer

That Donal O'Dwyer, who retires by rotation and, being eligible, offers himself for re-election, be re-elected as a director of the Company.



Click “Submit Vote” to lodge your vote.

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Resolution 4: Election of Lisa McIntyre

That Lisa McIntyre, who being eligible, offers herself for election, be elected as a director of the Company.



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Resolution 5: Election of Cather Simpson

That Cather Simpson, who being eligible, offers herself for election, be elected as a director of the Company.



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Resolution 6: Auditor's Remuneration

That the Directors be authorised to fix the fees and expenses of PwC as the Company's auditor.

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Resolution 7: Issue of Performance Share Rights

That approval be given for the issue of up
to 100,000 performance share rights
under the Fisher & Paykel Healthcare 2022
Performance Share Rights Plan to
Lewis Gradon, Managing Director and
Chief Executive Officer of the Company.

Click “Submit Vote” to lodge your vote.

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Resolution 8: Issue of Options

That approval be given for the issue of up to 190,000 options under the Fisher & Paykel Healthcare 2022 Share Option Plan to Lewis Gradon, Managing Director and Chief Executive Officer of the Company.

Click “Submit Vote” to lodge your vote.

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Resolution 9: North America Stock Purchase Plan

That the Fisher & Paykel Healthcare 2022
Employee Stock Purchase Plan be
approved.

Click “Submit Vote” to lodge your vote.

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Resolution 10: Issue of Performance Share Rights

That the Fisher & Paykel Healthcare 2022
Performance Share Rights Plan – North
America be approved.

Click “Submit Vote” to lodge your vote.

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Resolution 11: Issue of Options

That the Fisher & Paykel Healthcare 2022
Share Option Plan – North America be
approved.

Click “Submit Vote” to lodge your vote.

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Questions

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This concludes the 2022
Annual Shareholders' Meeting.

Thank you for attending.

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